

CONTENT MONETIZATION OP SOCIALE MEDIA

catalina goanta
universitair hoofddocent



Utrecht
University

Inhoud

Sociale media ontwikkelingen

- content monetization
- social commerce

Case study: Boekarest Rechtbank

DSA: een nieuw regime?

sociale media ontwikkelingen

The background of the image is a white canvas filled with numerous thin, dark grey lines. These lines are not straight; they are wavy, flowing, and somewhat chaotic, creating a sense of movement and depth. They resemble topographical contour lines or perhaps the flow of liquid. The lines are more densely packed in some areas and more spread out in others, creating a dynamic visual texture.

internet monetization

IT'S CORN.



for me

sorry for playing fake
guitar (i'm a guitar fraud)



Corn Kid

★ 5.0 • 434 followers

Viral Sensation

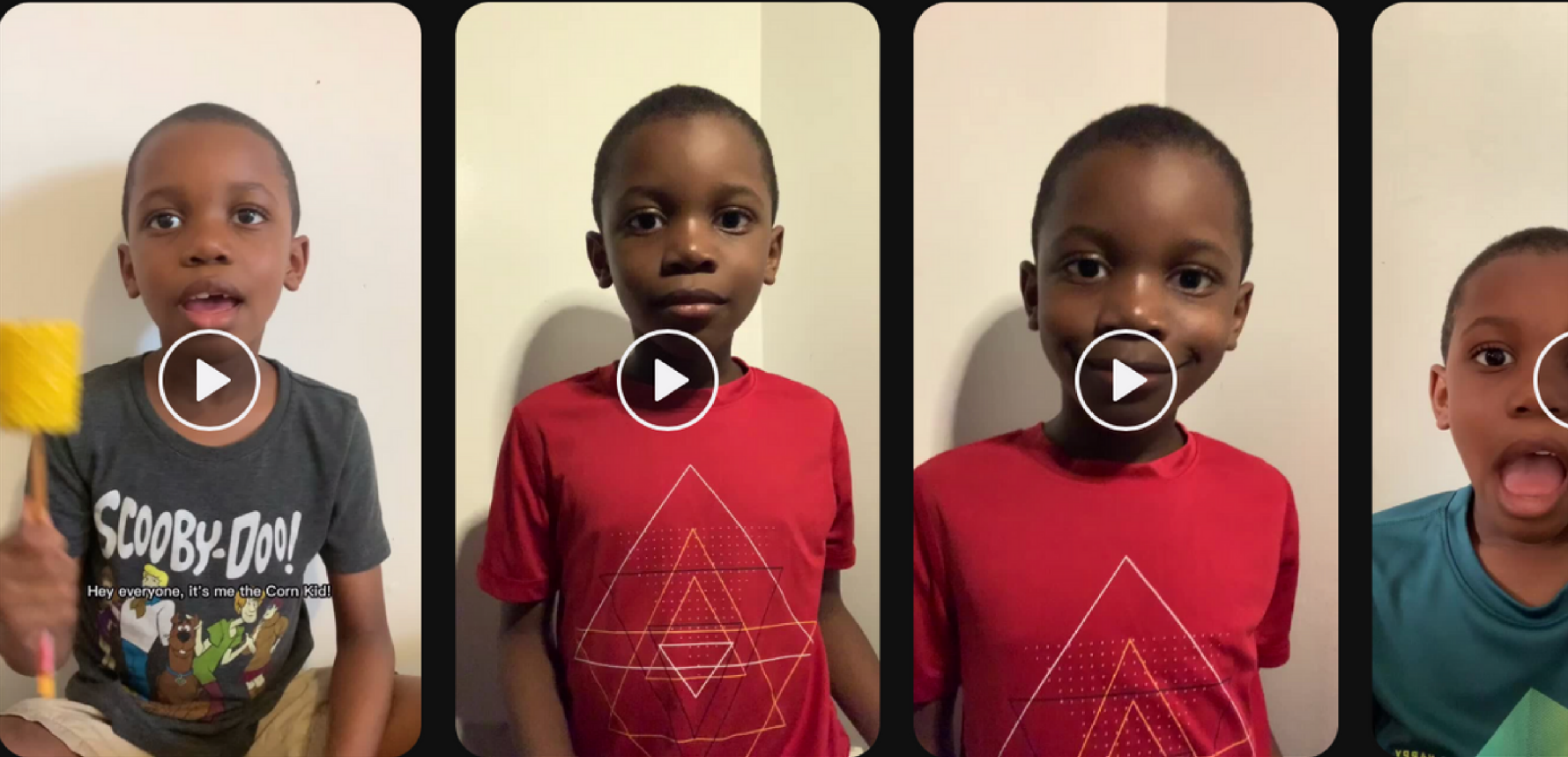
Follow

Message €3

Personalized video

Get a personalized video you'll never forget. [Learn more](#)

Book from €220



24hr delivery
Available to book

0:22
Average video length

5.0 stars
34 reviews

Reviews

[View all \(34\)](#)

- C***** ★★★★★

7 days ago

Thank you so much! I love the video and your awesome spirit! Have the most
- Dr ★★★★★

5 days ago

Thank you, corn kid!!! This made everyone's day!!! Dr Heather cried and
- C***** ★★★★★

3 days ago

Honestly, t wife is goir

Support The Guardian

Available for everyone, funded by readers

Contribute →

Subscribe →

Sign in

**The
Guardian**

News

Opinion

Sport

Culture

Lifestyle



UK ► UK politics Education **Media** Society Law Scotland Wales Northern Ireland

Marketing & PR

Couple auction right to name unborn baby

Julia Day

Fri 27 Jul 2001 11.57 BST

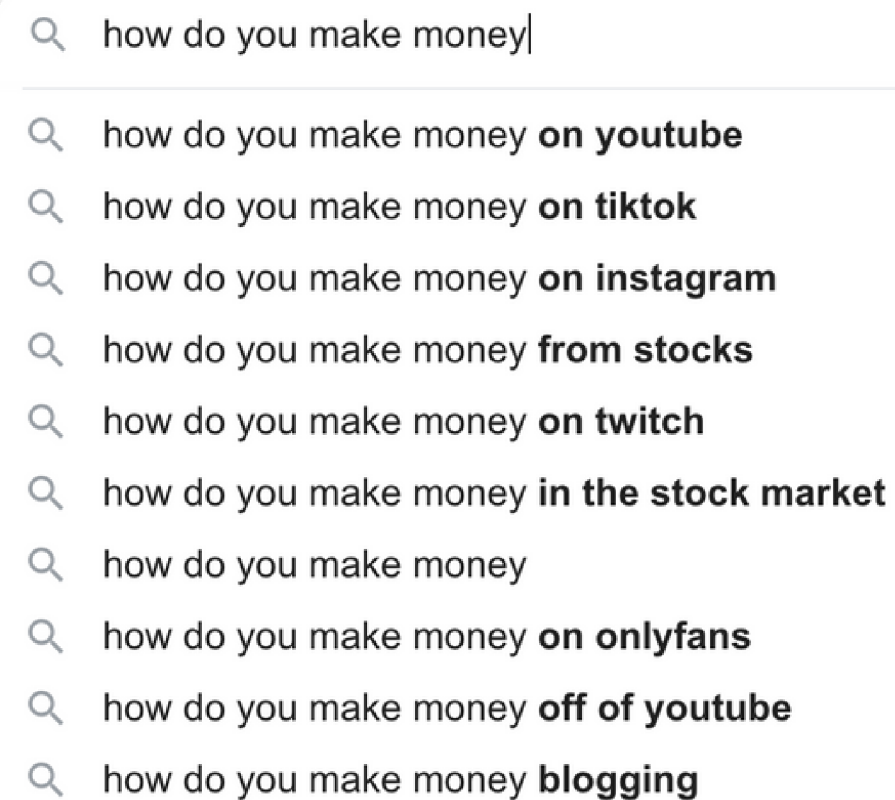


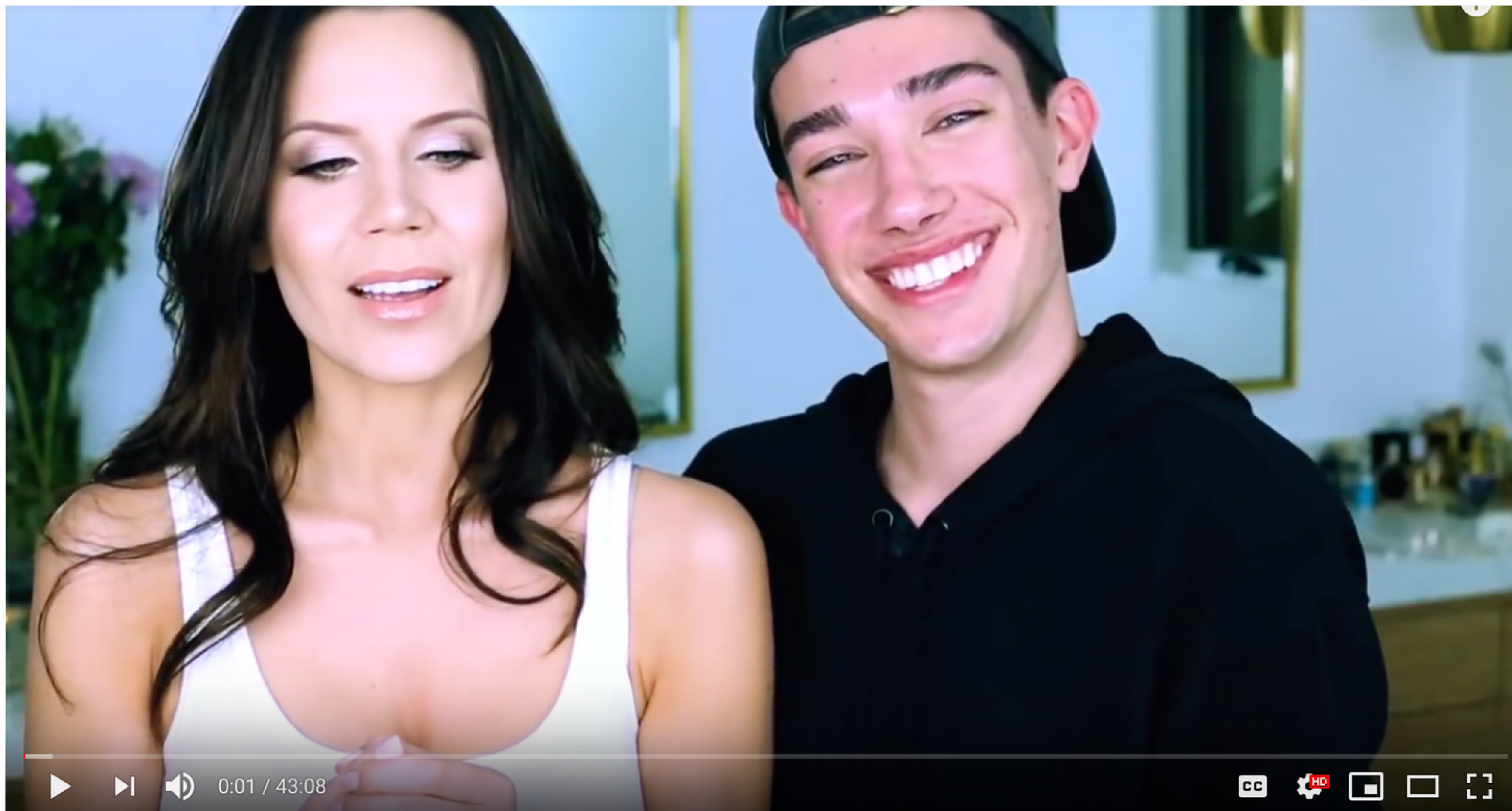
In what has got to be the ultimate corporate sponsorship opportunity, a US couple are auctioning the right to name their unborn baby boy to the highest bidder.

Unabashed at the effect on a child growing up with a name like Coke, Microsoft, Nike or Pringles, Jason Black and Frances Schroeder want to

hoe verdienen mensen geld op het Internet?



- 
- A mockup of a Google search interface. At the top is the Google logo. Below it is a search bar with the text "how do you make money|". To the right of the search bar are a close button (X) and a microphone icon. Below the search bar is a list of search suggestions, each preceded by a magnifying glass icon. The suggestions are: "how do you make money on youtube", "how do you make money on tiktok", "how do you make money on instagram", "how do you make money from stocks", "how do you make money on twitch", "how do you make money in the stock market", "how do you make money", "how do you make money on onlyfans", "how do you make money off of youtube", and "how do you make money blogging".
- how do you make money|
 - how do you make money **on youtube**
 - how do you make money **on tiktok**
 - how do you make money **on instagram**
 - how do you make money **from stocks**
 - how do you make money **on twitch**
 - how do you make money **in the stock market**
 - how do you make money
 - how do you make money **on onlyfans**
 - how do you make money **off of youtube**
 - how do you make money **blogging**



BYE SISTER ...

Unlisted

50,459,484 views

3.3M 208K SHARE SAVE ...



Tati ✓

Published on May 10, 2019

SUBSCRIBE 10M

This is the hardest video I've ever had to make, please try to watch the entire video before commenting. If you must comment, please keep it respectful. xo's ~ Tati

👼 HALO Before & After PHOTOS HERE » » » <https://halobeauty.com/pages/halo-glow>

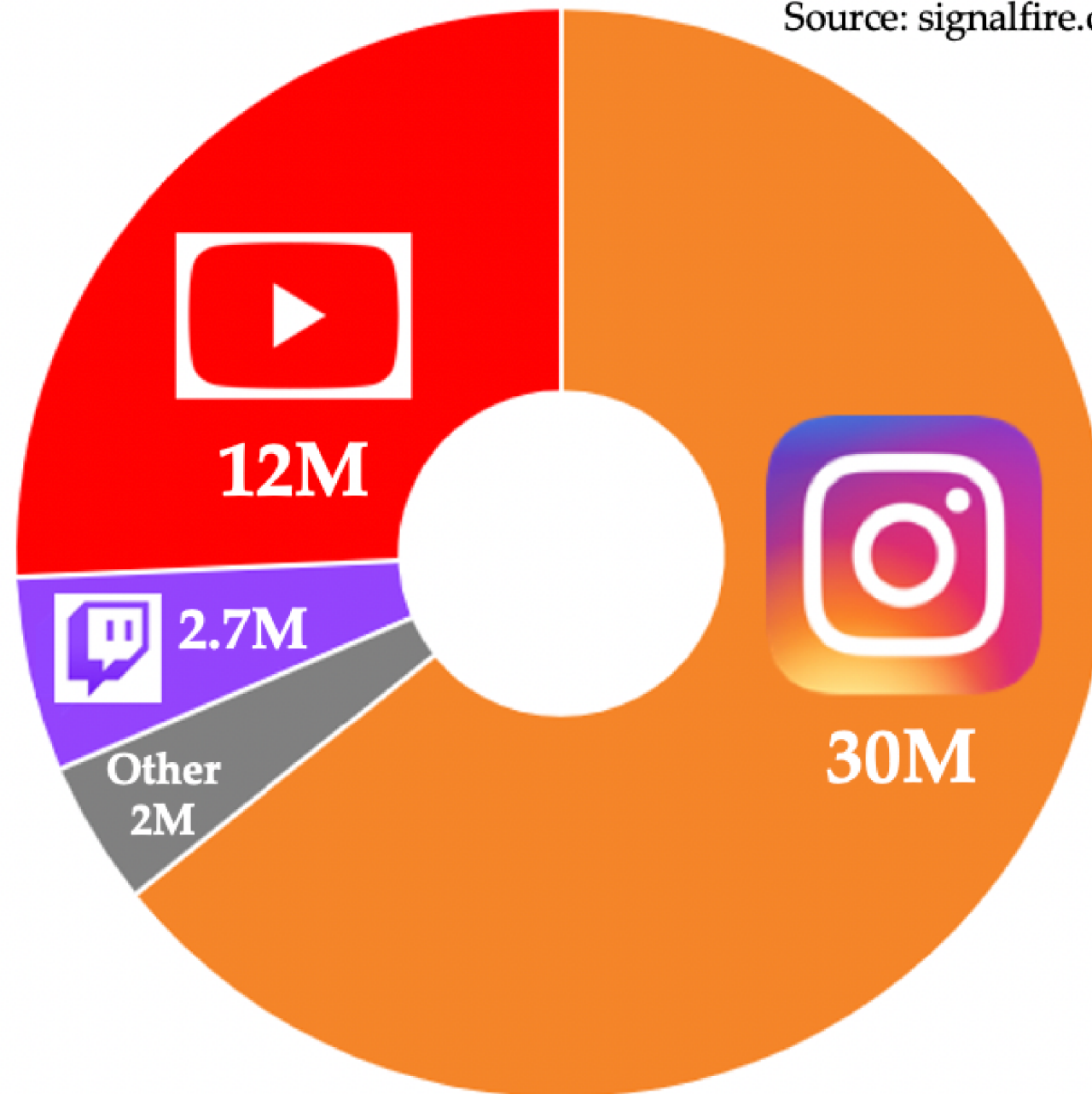
There Are Now 50 Million Content Creators

46.7M Amateurs

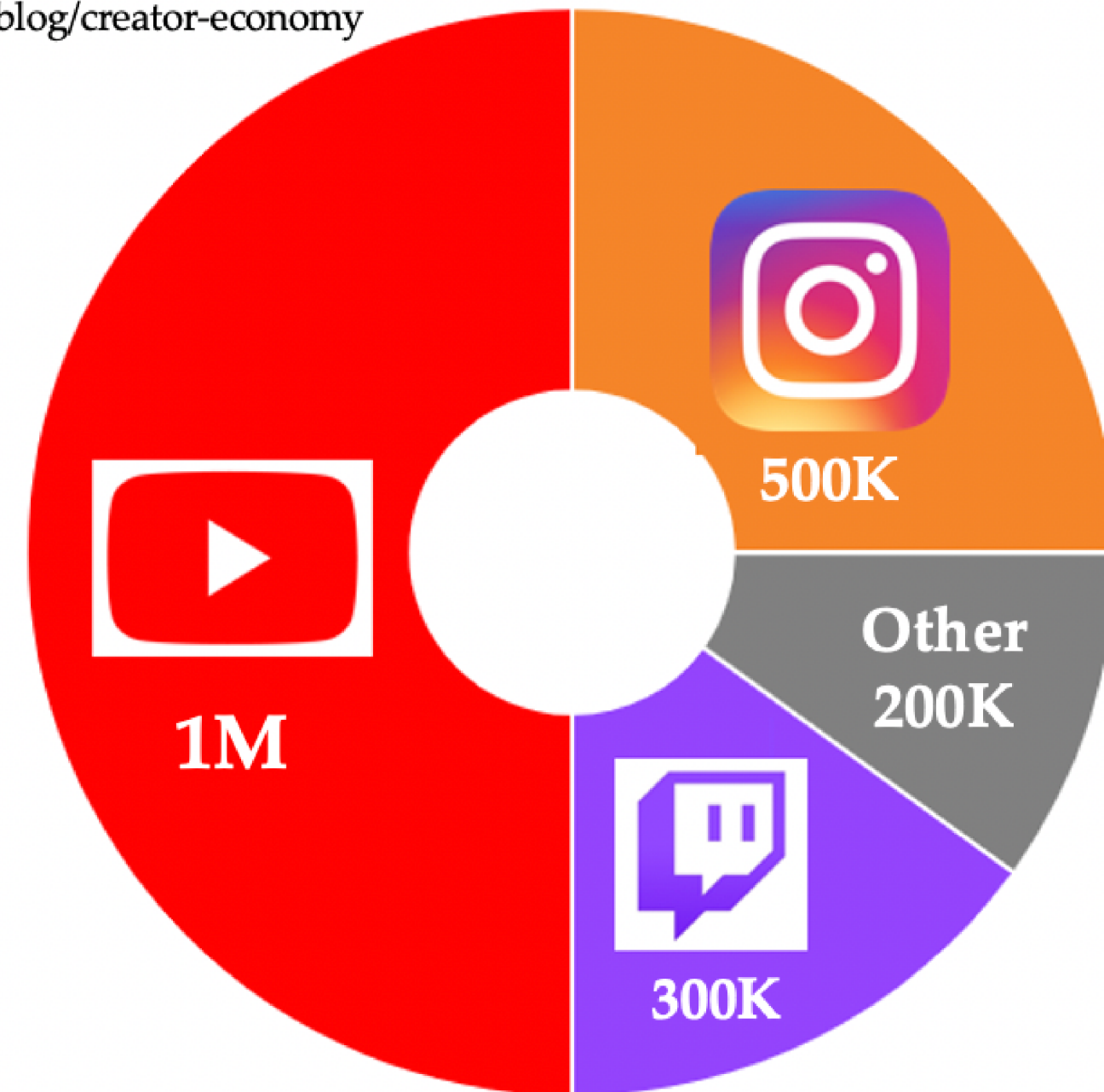
2M+ Professionals



Source: signalfire.com/blog/creator-economy



Amateur Creators



Professional Creators

Creator Economy Market Map

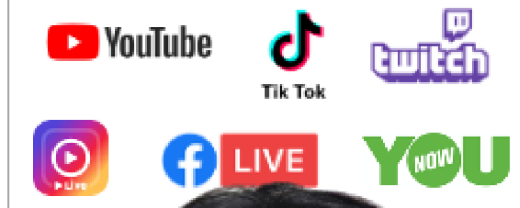
By Yuanling Yuan

Phase 1: Birth of Media Platforms

Media Platforms



Video / Streaming



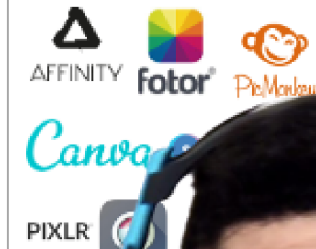
Content Creation Tools



Video



Photography / Graphic Design



Motion Photos



Phase 2: Emergence of Influencer Marketing

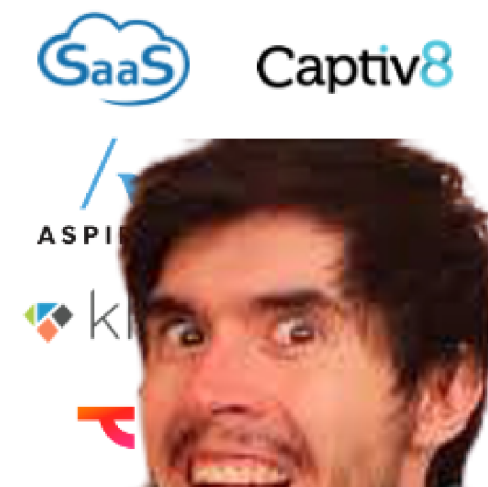


Influencer Marketing

Specialized Influencer Marketing Agencies



Influencer Marketing Platforms and Marketplaces



Phase 3: Creators as SMBs

Patronage Platforms

Ad Hoc Project Based Funding



What else can creators sell?

Selling Fan Engagement

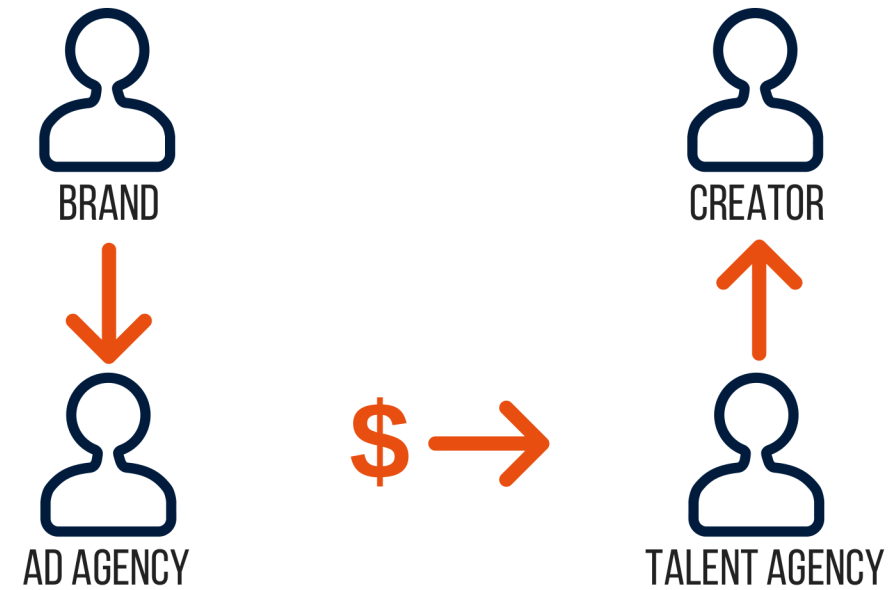


Selling Online Courses / Webinars



MONETISATION SUPPLY CHAIN

1. INFLUENCER MARKETING



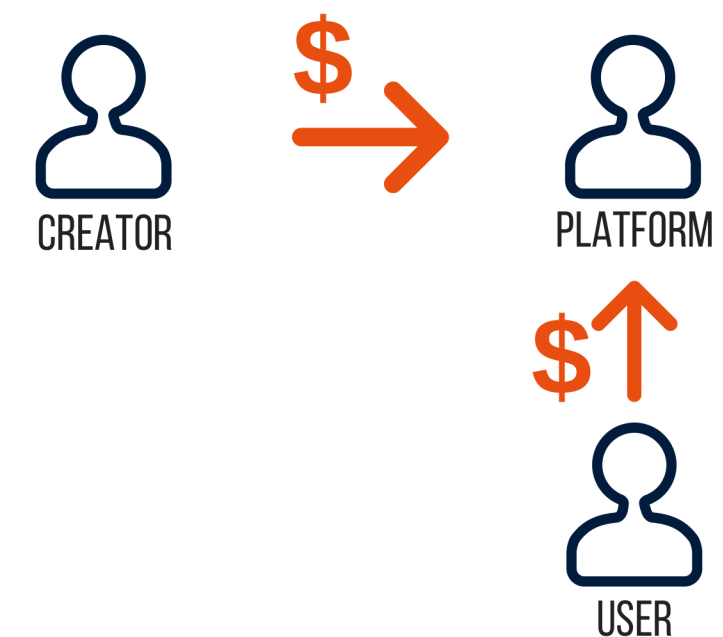
2. AD REVENUE



3. SUBSCRIPTION/TOKENIZATION/ CROWDFUNDING

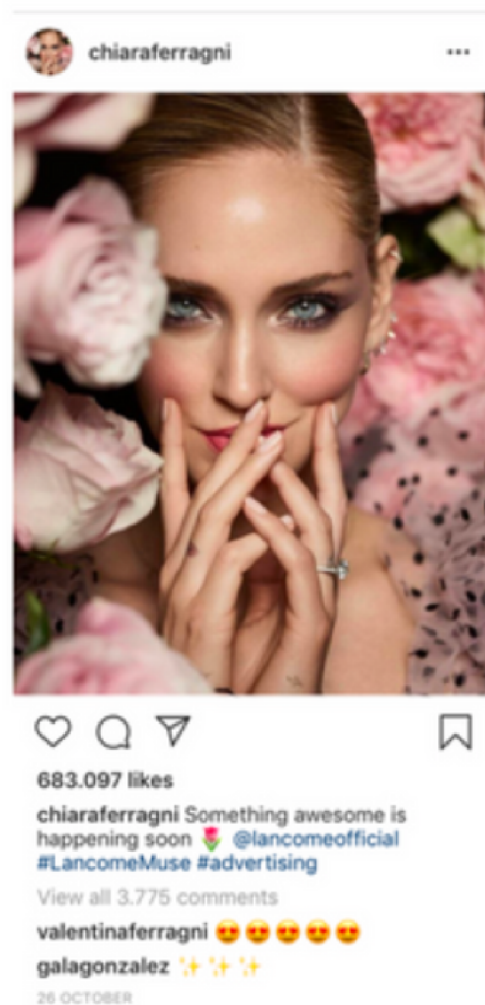


4. DIRECT SELLING



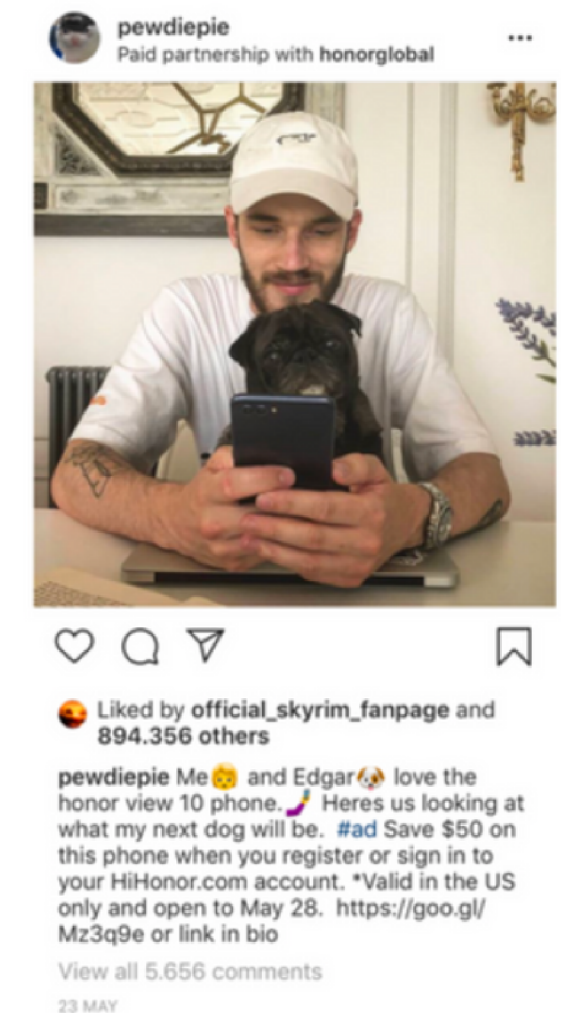
influencer marketing

1. Sponsorship/endorsement = Brand hires influencer to produce advertising creative content, influencer gets paid lump sum. Similar to celebrity endorsements.



Retail brand

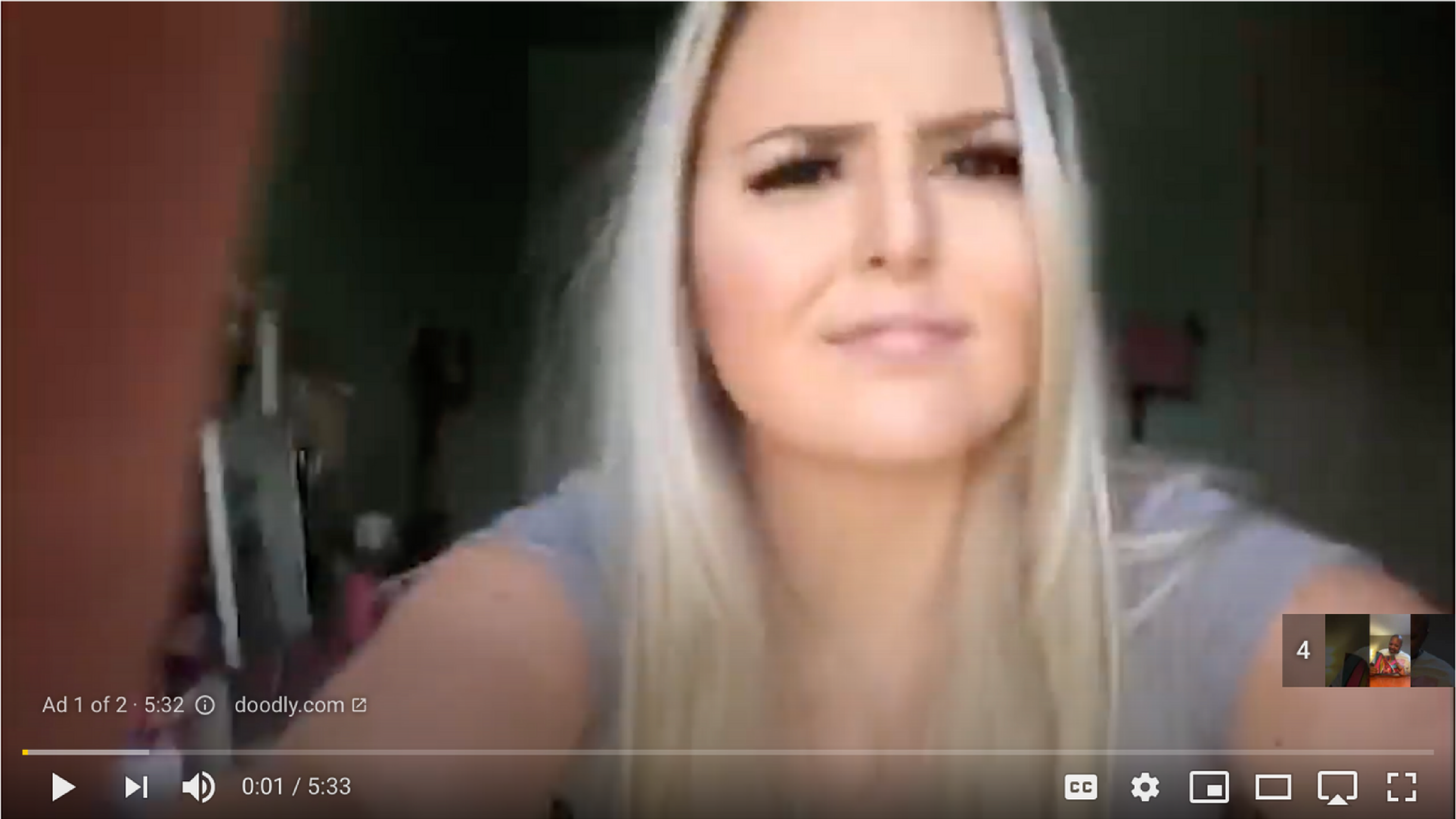
2. Affiliate marketing = Brand hires influencer to produce advertising creative content, influencer shares affiliate link and gets paid x% of each purchase made with the link.



3. Barter = Influencer is given free products in exchange for advertising creative content (can also be considered payment in kind for an innominate contract, not necessarily a barter contract, but the obligations are clearly to exchange performances, and not money).



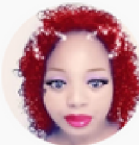
ad revenue



Lovely Peaches Speaks On Collab With Lil Mosey & Love For 69 & Nicki 🥰💖

28,685 views • Sep 12, 2020


👍 1.1K 💬 349 ➦ SHARE ≡+ SAVE ...




Lovelypeachesmusic 100
93K subscribers

SUBSCRIBE


subscription/tokenization/crowdfunding



Sign up to make money and interact with your fans!



SIGN UP / LOGIN WITH TWITTER



SIGN UP / LOGIN WITH GOOGLE

OR

E-mail

Password

Forgot password?

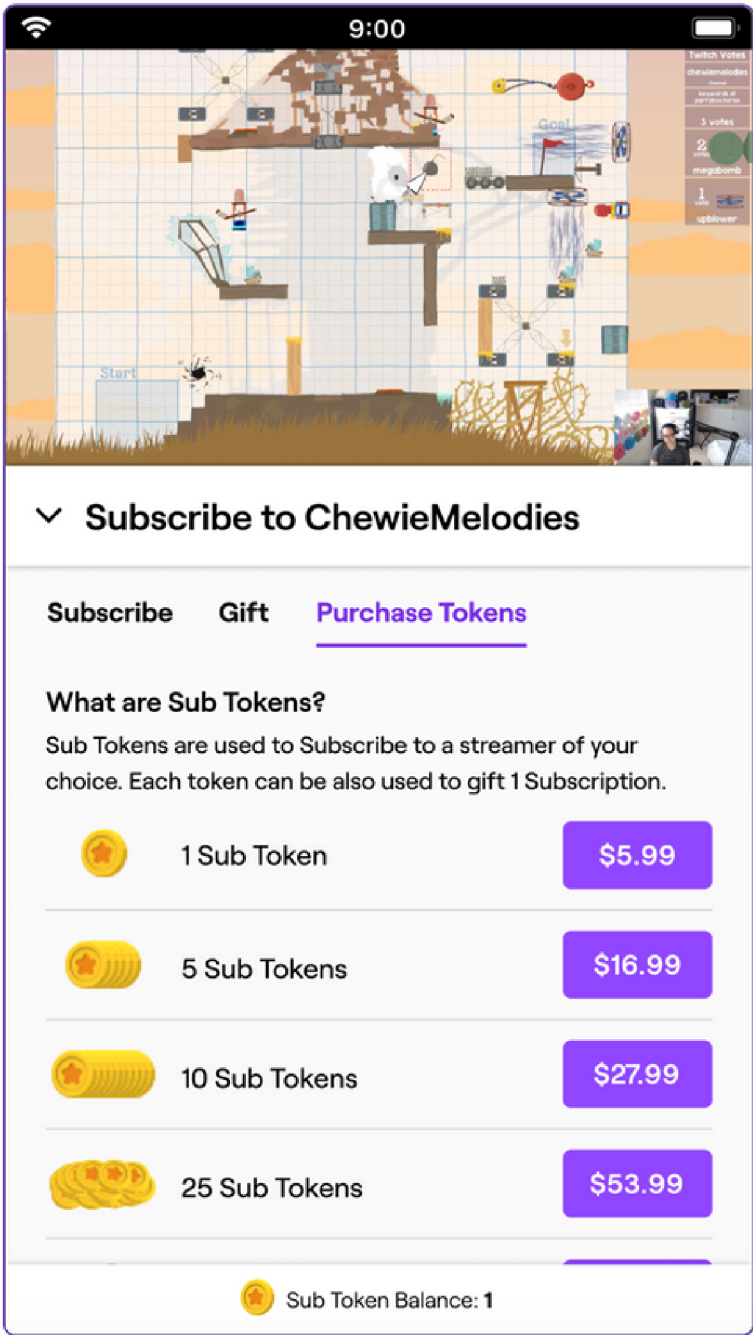
LOGIN

Don't have an account yet?

[Sign up for OnlyFans.com](#)

- BUYING SUB TOKENS

You may purchase various quantities of Sub Tokens at once. The easiest way to purchase Sub Tokens is to tap **Subscribe** or **Gift a Sub** on any channel that supports subscriptions. From here, you can navigate to the **Purchase Sub Tokens** tab and select the number of Sub Tokens you would like to purchase.



The system for creative people is broken

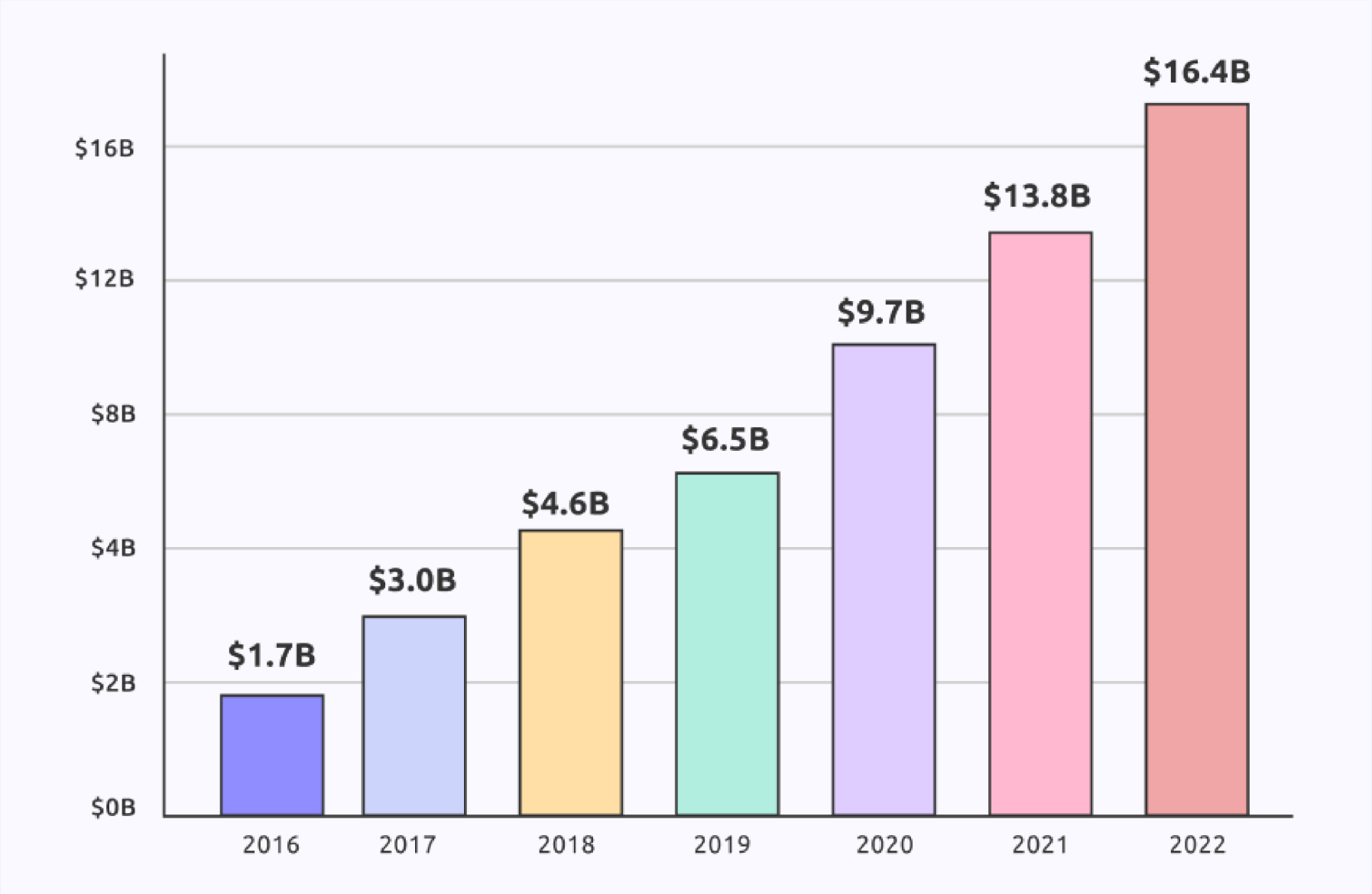
It puts algorithms over ideas. Quantity over quality. What's easy to sell over what's good. Money, brands, and just about everything else over the people who actually create.

People say that's just the way it is. We say, fuck that. Let's put **creativity over everything**.

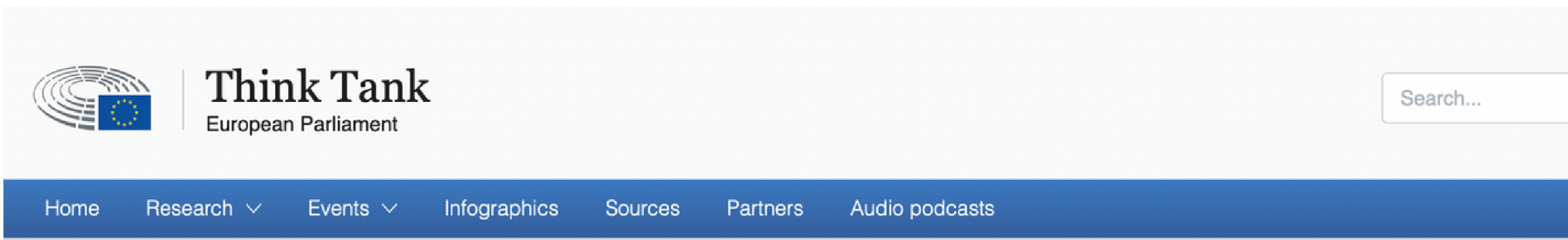
Create on Patreon



Influencer Marketing Global Market Size



influencer v content creator



[Research](#) / [Advanced search](#) / The impact of influencers on advertising and consumer protection in the Single Market

The impact of influencers on advertising and consumer protection in the Single Market

[Study](#) – 16-02-2022



Influencer marketing as part of the advertising industry has grown significantly in recent years, becoming one of the most popular and effective forms of online advertising. The fast-growing market of influencers comes with potential risks for consumers and creates several challenges for regulators. This study provides information and analysis on the impact of influencers on advertising and consumer protection in the Internal Market, identifies best practices and makes recommendations for future action. This document was provided by the Policy Department for Economic, Scientific and Quality of Life Policies at the request of the committee on Internal Market and Consumer Protection (IMCO).

Study

[PDF](#) [EN](#) (PDF - 2 MB)

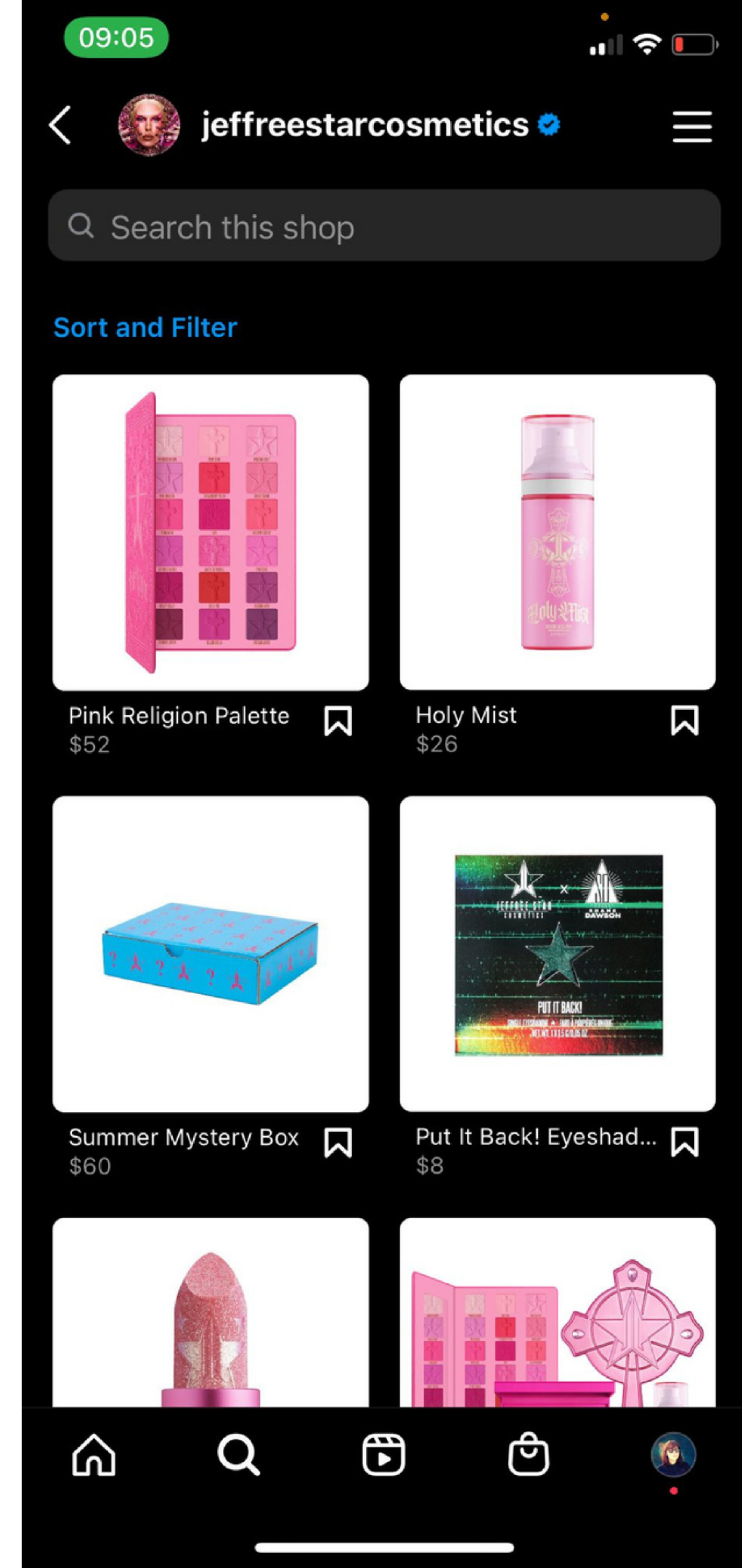
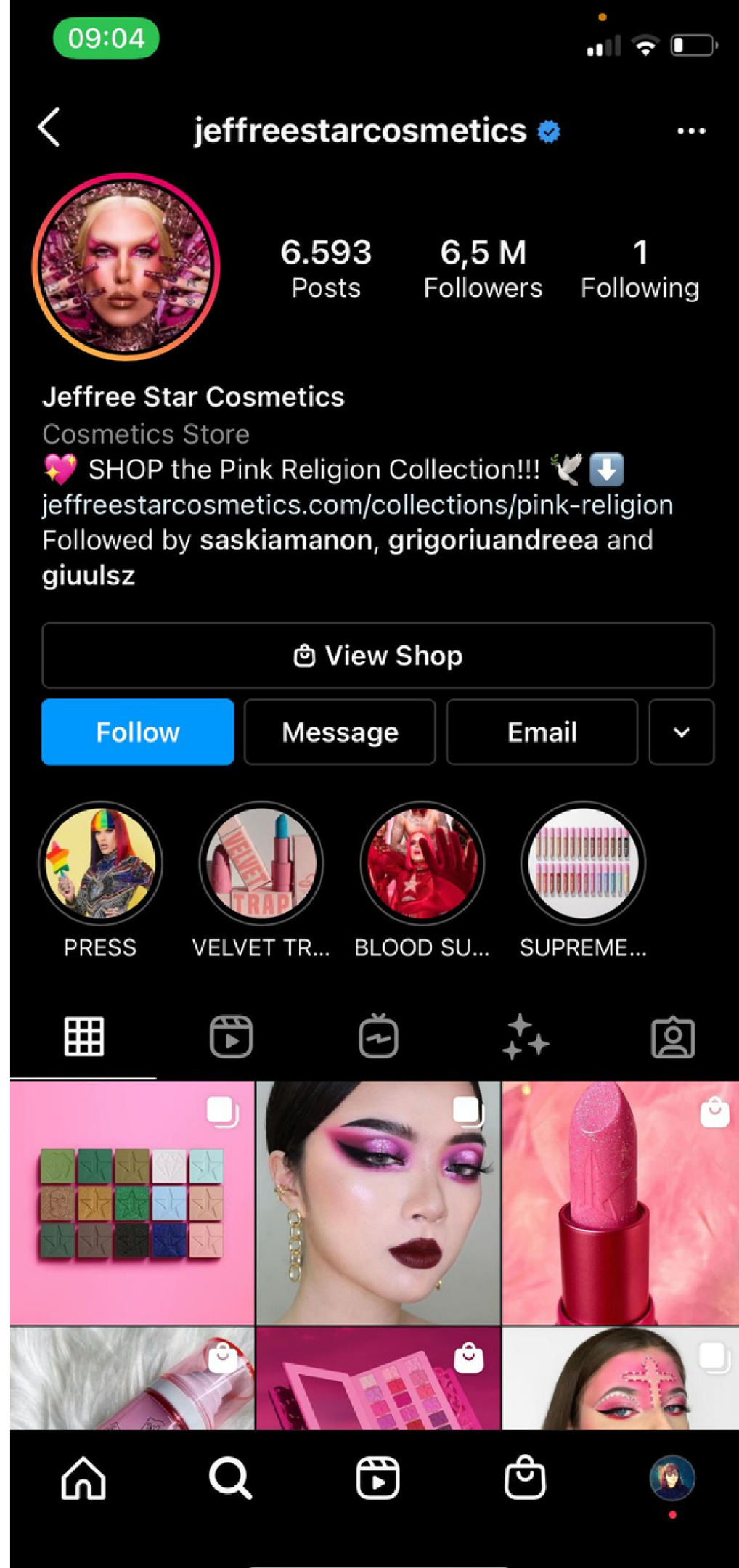
External author

Frithjof MICHAELSEN (VVA Brussels) (Lead author) Luena COLLINI (VVA Brussels) (Lead author) Cécile JACOB (VVA Brussels) Dr Catalina GOANTA (Utrecht University) Dr Sara Elisa KETTNER (ConPolicy Institute) Dr Sophie BISHOP (University of Sheffield) Dr Pierre HAUSEMER (VVA Brussels) Prof Dr Christian THORUN (ConPolicy Institute) Dr Sevil YESILOGLU (London College of Communication)

"a content creator with a commercial intent, who builds trust and authenticity-based relationships with their audience (mainly on social media platforms) and engages online with commercial actors through different business models for monetisation purposes”.

The background of the image is composed of numerous thin, dark grey lines that flow and curve across the frame in a fluid, organic manner. These lines vary in density and direction, creating a sense of movement and depth. The overall effect is reminiscent of a topographical map or a stylized representation of water currents. The text 'social commerce' is positioned in the lower-left quadrant, partially overlapping the flowing lines.

social commerce





Pink Religion Palette

\$52

View on Website

Description

Please welcome the Queen herself, miss "Pink Religion"! Playing with flirtatious pinks and richly luxurious metallics.

Presented in a high-end, faux-leather pink bible trunk with rich details and brushed with gold.

This palette is serving our luxury matte & metallic

Instagram

Pink Religion Palette – Jeffree Star Cos...

jeffreestarcosmetics.com

Free Domestic Shipping on orders over \$125

homepage / eyes / pink religion palette

PINK RELIGION PALETTE

This website uses cookies to ensure you get the best experience on our website.

Privacy Policy

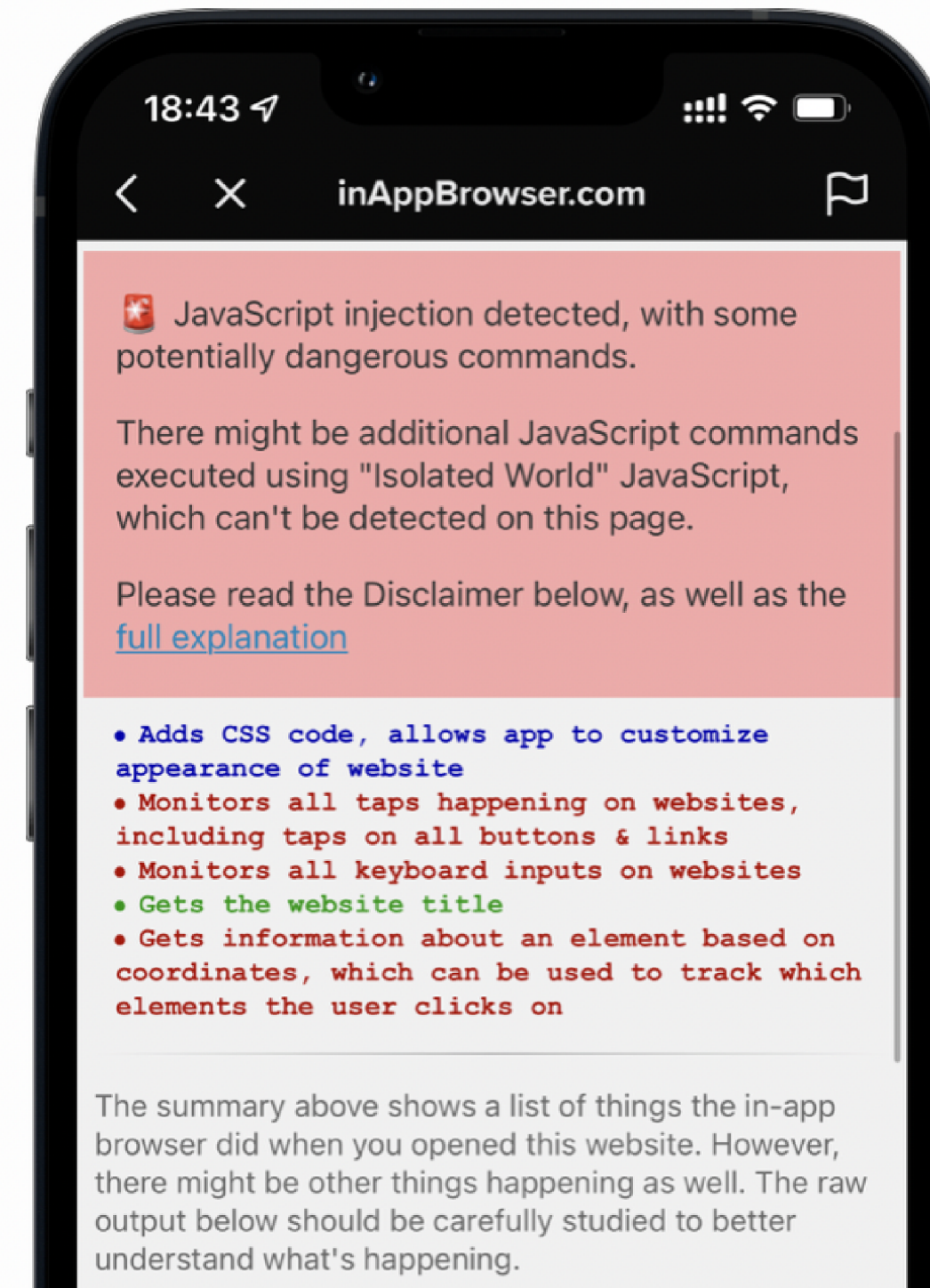
Preferences

Accept

TikTok monitoring all keyboard inputs and taps

When you open any link on the TikTok iOS app, it's opened inside their in-app browser. While you are interacting with the website, **TikTok subscribes to all keyboard inputs** (including passwords, credit card information, etc.) and every tap on the screen, like which buttons and links you click.

- TikTok iOS subscribes to every keystroke (text inputs) happening on third party websites rendered inside the TikTok app. This can include passwords, credit card information and other sensitive user data. (`keypress` and `keydown`). We can't know what TikTok uses the subscription for, but from a technical perspective, **this is the equivalent of installing a keylogger** on third party websites.
- TikTok iOS subscribes to every tap on any button, link, image or other component on websites rendered inside the TikTok app.
- TikTok iOS uses a JavaScript function to get details about the element the user clicked on, like an image (`document.elementFromPoint`)




2:42

94%

←

Shop

1



ReMote LA
for Shimano IS-AB

TOSH BIKE GARAGE

tosabikegarage

Wolftooth ReMote Light Action >>

\$64.95

Style
Shimano IS-AB ▾

View Item in Cart

Buy Now

Get started with Shopping on YouTube

YouTube Shopping lets eligible Creators easily promote products from their own stores across YouTube, while earning money. Through YouTube Shopping, you can set up and connect your store to YouTube to feature your own products, like merch, in your videos and live streams

YouTube Shopping features include:

- Your channel's store
- Products in the end screens of videos
- Tagged products in your videos and live streams
- Pinned products in live chat

Promote your own products across YouTube

To promote your own products, like merch, on YouTube, while earning money, you must:

1. Fit the [eligibility criteria](#).
2. [Set up and connect your store to YouTube](#).
3. [Tag the items that you want to promote and decide where and in what order you want them to display to viewers](#).

Viewers in [these locations](#) can browse and buy your own products across these surfaces on YouTube:

- In your channel's store
- In end screens
- In a product shelf or overlay below your videos and live streams
- As a pinned product in live streams



WE HEBBEN TOCH NOG 1 WEEK ZOMERVAKANTIE 😂 | Bellinga Vlog #2562

5,250 views 29 Aug 2022 BELLINGA BIOSCOOP FILM DRAAIT
3AUG22 <https://www.youtube.com/watch?v=RU4df...> ...more

285 Dislike Share Save ...



DE BELLINGA'S
598K subscribers

SUBSCRIBE

Comments
36

Vandaag hebben Iuan Lucilla en Luxe hebben vandaag al wel school want jullie uploaden... >

Shop the DE BELLINGA'S store



Bellinga Fan Kids Hoodie
€36.99
+ delivery & handling
Spring



Bellinga Fan T-Shirt
€21.98
+ delivery & handling
Spring



Bellinga MOK
€18.98
+ delivery & handling
Spring

Case study: Boekarest Rechtbank





JAMILA (1,5M) & LAURA(200K)



Tray Bake Eclair Cake | Laura Laurentiu

624K views • 5 years ago



Laura Laurentiu ✓

Tray Bake Eclair Cake, video recipe. Recipe for a tray bake cake with choux pastry base, vanilla cream, chocolate and whipped ...

CC



Jamila Eclair Cake Recipe | JamilaCuisine

496K views • 2 years ago



JamilaCuisine ✓

You don't have the courage to make eclairs or you tried and they didn't rise to your expectations? Well, now you have an ...

CC

Request video removal

Enter the details of your copyright removal (takedown) request. We'll review each request before taking any action. This form is subject to YouTube's copyright removal terms and conditions.

[LEARN MORE](#)

1. Videos requested for removal (0)

Remember that not all copyrighted content is eligible for removal. Some videos are protected by fair use and similar laws. [Learn more](#)

[+ ADD A VIDEO](#)

2. Copyright owner

Your physical address and phone number will remain confidential unless requested as part of a lawsuit. If YouTube is required to share any information, we will notify you before doing so. Keep in mind that copyright takedown requests may also be sent by a legal representative, but they'll have to submit the takedown request from their own account. [Learn more](#)

Affected party ?

Myself



Relationship to copyrighted content (required) ?

Name of copyright owner (required) ?

Country (required)

Select



Phone (required)

Street address (required)

Request video removal

Enter the details of your copyright removal (takedown) request. We'll review each request before taking any action. This form is subject to YouTube's copyright removal terms and conditions.

[LEARN MORE](#)

Primary email (required) 

c.goanta@gmail.com

City (required)

Secondary email 

State or province (required)

Zip code (required)

3. Removal options

Removal timing for targeted videos

- ☐ **Scheduled: Send a 7-day notice**
Once the request is validated, YouTube gives the uploader 7 days to remove the video and avoid a copyright strike. If they don't, the video is removed after 7 days.
- ☐ **Standard: Request removal now**
These removals can lead to a copyright strike. YouTube processes the video removal after validating the request.

Copies 

- ☐ **Prevent copies of these videos from appearing on YouTube going forward**
If your takedown request is valid, YouTube will make its best effort to prevent new uploads from appearing on the platform. [Learn more](#)


4. Legal agreements

- ☐ **I have a good faith belief that the use of the material in the manner complained of is not authorized by the copyright**

4. Legal agreements

- ☐ I have a good faith belief that the use of the material in the manner complained of is not authorized by the copyright owner, its agent, or the law.
- ☐ The information in this notification is accurate, and under penalty of perjury, I am the owner, or an agent authorized to act on behalf of the owner, of an exclusive right that is allegedly infringed.
- ☐ I understand that abuse of this tool, such as submitting removal requests for content I do not own, may result in termination of my YouTube account.

Signature (required)

 Make sure your signature contains your full legal name, which is usually your first and last name as stated on a government-issued ID. YouTube won't be able to process your request without this info.

Boekarest Rechtbank, 10.12.2019

- inbreuk op het auteursrecht van het merk (video uit voor 17 dagen) - geen recht om een *Content Strike* te doen
- inbreuk op het auteursrecht van de video "Jamila cuisine - Prajitura ecler la tava"
- 700 EUR voor materiele schadevergoeding
- 1400 EUR gedeelde winst

Boekarest Rechtbank, 10.12.2019

- inbreuk op het auteursrecht van het merk (video uit voor 17 dagen) - geen recht om een *Content Strike* te doen
 - inbreuk op het auteursrecht van de video "Jamila cuisine - Prajitura ecler la tava"
 - 700 EUR voor materiele schadevergoeding
 - 1400 EUR gederfde winst
-
- de rechtbank verwierpt de vordering van verweerder tot vergoeding van materiële en immateriële schade
 - Het Youtube platform verhinderde dat de video gedurende 17 dagen kon worden bekeken.
 - Namen, titels en recepten zijn als zodanig niet auteursrechtelijk beschermd Wet 8/1996 (artikelen 1, 4, 7 en 65).

DSA: een nieuw regime?

illegale inhoud

Artikel 2(g) DSA

‘illegal content’ means any information, which, in itself or in relation, which, in itself or by its reference to an activity, including the sale of products or the provision of services, is not in compliance with Union law or the law of any Member State which is in compliance with Union law, irrespective of the precise subject matter or nature of that law.

content moderation as dispute resolution

- Onderzoek met Prof. Pietro Ortolani (Radboud University) - Unpacking content moderation: The rise of social media platforms as online civil courts
- **Actionable content** = inhoudscategorieën die aanleiding geven tot 'reporting'.
- Inzicht in wat bepaalde platforms vermeldenswaardig vinden
- Mogelijkheid tot het maken van hiërarchieën van actionable content
- Empirische studie van meldingsmechanismen op vier platforms: **Facebook, Twitch, TikTok, Twitter**
- Twitch & TikTok zijn primaire platforms voor een opkomende categorie gebruikers: makers die inhoud te gelde maken (Goanta & Ranchordas, 2020)
- Anders dan eerdere gebruikers op Facebook & Twitter - andere inhoud/prikkels

Actionable content	Facebook	Twitter	Twitch	TikTok
Criminal	Nudity Violence Hate speech Harassment Terrorism Mocking victims Bullying Child abuse Promoting drug use Non-consensual intimate images Suicide or self-injury	Suspicious or spam Abusive or harmful Self-harm or suicide It displays a sensitive photo or video	Self-harm Violence or threats to harm Harassment Impersonation Sexually explicit or sexually suggestive content Sexual violence or exploitation Extreme violence, gore, or other obscene content Terrorism or acts of mass violence	Misleading information Dangerous organizations & individuals Suicide, self-harm & dangerous acts Harassment or bullying Minor safety Violent and graphic content Animal cruelty Hate speech Pornography and nudity
Conpro	Fraud or scam Unauthorized sales		Spam, scam/malicious content Prohibited game	Illegal activities & regulated goods
IP	Intellectual property	Separate form	Separate form	Separate form
Personhood			Underaged user	
Procedural			Bits acceptable use policy violation Other terms of service violation Site suspension evasion Chat ban evasion	
Other	False news Spam	Suspicious or spam	Offensive username Miscategorized content or other category violation Cheating in online game	Spam Others

vragen over de DSA

- hoe zal de DSA, als knooppunt van inhoudelijke regelgeving, sectorale regelgeving met elkaar verbinden?
- wat zijn de systematische risico's van monetisatie waarvan platforms en regelgevers zich bewust moeten zijn?
- hebben we nieuwe schademaatregelen nodig? --> als youtube inhoud neerhaalt/demonetiseert op basis van misbruik van auteursrechten
- hoe beïnvloedt deze nieuwe regeling voor platformgovernance de toegang tot de rechter?




TikTok
@unreal_keanu

When a girl comes into your lif




TikTok
@vicworldnews

**TOM CRUISE
IS "OK" WITH
HIS VIRAL
DEEPPAKE**



e.c.goanta@uu.nl